In the MiPrint program, agencies may follow one of two paths. The Purchase Solution is listed first on Pages 1-2. Pages 3-4 explain the Per Page Solution.

Purchase Solution

Manufacturer	Model Number	Expected Volumes	MMCC Purchase Price	Toner Yield	Toner List Price	Maint Kit	Maint Kit Interval	3 year total costs*	3 year cost / page**
HP	LJ9050N	4,000 to 20,000	$5,542.71	30,000	$270.00	$342.46	300,000	$9,125.17	$0.0304
Lexmark	T632n	3,000 to 6,000	$2,114.00	32,000	$338.13	$235.00	300,000	$6,406.56	$0.0214
Lexmark	T 632n 5 bin mailbox		$1,363.88			Bin option for T632n printer			
HP	LJ4350N	1,000 to 4,000	$2,010.66	18,000	$206.00	$251.62	200,000	$4,734.28	$0.0237
HP	LJ2300DN	800 - 3,000	$1,006.87	6,000	$120.00		50,000	$2,446.87	$0.0489
HP	LJ2420DN	800 - 3,000	$826.13	6,000	$120.00		50,000	$2,266.13	$0.0453
HP	LJ1320N	500 - 1,000	$590.47	4,000	$72.00		10,000	$1,454.47	$0.1454
Duplex Printers									
HP	LJ9050DN	50,000 to over 175,000	$5,542.71	30,000	$270.00	$342.46	300,000	$9,125.17	$0.0304
HP	LJ4300DTN	15,000 to 175,000	$2,671.89	18,000	$206.00	$251.62	200,000	$5,395.51	$0.0270
HP	LJ2420DN	5,000 to 50,000	$826.13	6,000	$120.00		50,000	$2,266.13	$0.0453

* 3 year total cost was calculated as Purchase price (including maintenance) + 12 toner cartridges over 36 months + 1 maintenance kit over 36 months.
  Does not include staff support costs.
** 3 year per page cost was calculated as 3 year costs / one maint kit print volume interval
"Your mileage may vary". Toner usage and maintenance kit needs are dependent on the volume and type of printing at each location.

Printer Model Specifications						
Manufacturer	**Model Number**	**Pages / Minute**	**Output Options**	**Max Paper Size**	**Number of Trays**	**Output Capacity**
HP	LJ9050N	50	Stacker, Stapler Stacker	11" x 17"	3	1100
Lexmark	T632n	40	Bins	8.5" x 14"	std 2/max 7	std 500 max 3000
HP	LJ4350N	45	Stacker, Stapler Stacker	8.5" x 14"	2	250
HP	LJ2420DN	30	None	8.5" x 14"	1	250
HP	LJ1320N	20	None	8.5" x 14"	1	125
Duplex Printers						
HP	LJ9050DN	50	Stacker, Stapler	11" x 17"	3	600
HP	LJ4300DTN	45	Stacker, Stapler	8.5" x 14"	2	1100
HP	LJ2420DN	30	None	8.5" x 14"	1	250

Per Page Solution

All Per Page devices include On-Site, 4 Hour, Includes Parts and Labor service

Manufacturer	Model Number	Expected Volumes (includes copy impressions)	Service	3 year cost / page***
Ricoh	1515	800 - 3,000	4 Hour On Site, Parts & Labor	$0.0511
Ricoh	2018D	3,000 - 5,000	4 Hour On Site, Parts & Labor	$0.0467
Ricoh	2022	5,000- 8,000	4 Hour On Site, Parts & Labor	$0.0315
Ricoh	2027	8,000 - 15,000	4 Hour On Site, Parts & Labor	$0.0288
Ricoh	2045	20,000 - 40,000	4 Hour On Site, Parts & Labor	$0.0124
Canon	2200	5,000 - 8,000	4 Hour On Site, Parts & Labor	$0.0236
Canon	3300	8,000 - 20,000	4 Hour On Site, Parts & Labor	$0.0169
Canon	400	20,000 - 40,000	4 Hour On Site, Parts & Labor	$0.0088
Canon	5000	40,000 - 70,000	4 Hour On Site, Parts & Labor	$0.0054
Canon	7200	70,000 - 125,000	4 Hour On Site, Parts & Labor	$0.0046
Canon	8500	125,000 - 250,000	4 Hour On Site, Parts & Labor	$0.0036

*** Costs were calculated from table below - cost to add print to existing multifunction device + estimated impressions * cost per page
 "Your mileage may vary". Actual printing volumes may differ from estimates at each location.

Per Page Standard Configurations and Accessories with Pricing for Multifunction Devices as of 7-10-04
(NOTE: there will be a change in pricing as of 9-30-04)

Costs presented belowe are incremental costs of adding the network print option to an existing IKON copier.

Standard Configuration	Ricoh 1015	Ricoh 2018D	Ricol 2027	Canon 3300	Canon 400	Canon 7200	Canon 8500
Pages Per Minute	15	18	27	33	40	72	85
Automatic Document Feeder	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Print	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Standard Configuration	Ricoh 1015	Ricoh 2018D	Ricol 2027	Canon 3300	Canon 400	Canon 7200	Canon 8500
Fax	Yes	Yes	Yes	Yes	Yes	No	No
Scan	Yes	Yes	Yes	TWAIN ONLY	TWAIN ONLY	TWAIN ONLY	TWAIN ONLY
Duplex	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Legal Size Copy/Print	Yes	Yes	Yes	Yes	Yes	Yes	Yes
11 x 17 Size Copy/Print	No	Yes	Yes	Yes	Yes	Yes	Yes
Paper Supply	600	850	2000	2000	2000	4100	4100
Extra Paper Available	N/A	1 drawer of 250	N/A	2500 Ltr	3500 Ltr	3500 Ltr	3500 Ltr
Separate Bins for Copy/Print/Fax	No	Yes	Yes	Yes	Yes	Yes	Yes
3 Hole Punch	No	No	No	Yes	No	Yes	Yes
Envelope Feeder	No	No	No	Yes	No	No	No
PostScript	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Stapling	No	No	Yes	Yes	Yes	Yes	Yes
Memory (Speed of throughput)	192 MB/240 Mhz Processor	192 MB/240 Mhz Processor	256 MB/400 Mhz Processor	128 MB/250 Mhz Processor	128 MB/ Pentium III 500 Mhz Processor	192 MB/ Custom Processor	192 MB/ Custom Processor
Output Capacity	300 sheets	300 sheets	800 Sheets / 250 Mhz Processor	1,850 Sheets	1250 sheets	3,000 sheets	3,000 sheets
Secure Print for Privacy	No	No	Yes	Yes	Yes	Yes	Yes
Hard Drive (to Reduce Network Traffic)	No	No	Yes	Yes	Yes	Yes	Yes
Monthly Minimum	800	3,000	8,000	8,000	20,000	70,000	120,000
Monthly Maximum	3,000	5,000	15,000	20,000	40,000	120,000	250,000
Number of Monthly Impressions Assumed	1,900	3,400	9,200	14,000	30,000	95,000	185,000
Overage Cost Per Page	$ 0.0406	$ 0.0406	$ 0.0254	$ 0.0095	$ 0.0060	$ 0.0037	$ 0.0031
Monthly Total Cost	$ 97.06	$ 158.74	$ 264.88	$ 236.20	$ 264.00	$ 435.50	$ 657.50
Cost to add print function to existing multifunction device	$ 19.92	$ 20.70	$ 31.20	$ 103.20	$ 84.00	$ 84.00	$ 84.00
Cost over 36 Months	$ 3,494	$ 5,715	$ 9,536	$ 8,503	$ 9,504	$ 15,678	$ 23,670

* TWAIN ONLY means pull scan and requires an additional PC at the MFU to make it work